

1. Is there an established timeframe for the project?
  - a. The strategic plan will need to be completed by 6/30/26. Work could continue in phases through 2026-2027 with additional funding
2. What is the deadline defined by the grant?
  - a. The current project end date defined by the ARC grant is listed as 6/30/26, a no-cost time extension can typically be requested of not more than 3-6 months
3. What is the expected range of the fee?
  - a. \$50-\$100K
4. Is the response all digital? Only PDFs for the submittal, or do you need printed copies?
  - a. Digital only
5. Is there a preference for the size (8-1/2 x 11 or 11x17) and format (portrait or landscape) of the response?
  - a. No preference
6. What expertise is needed on the strategic planning team?
  - a. Strategic planning and business development for non-profits
  - b. Architecture/landscape architecture with ecological focus
  - c. Local knowledge of the South/Appalachian region
  - d. Ability to craft compelling vision to attract partners/funders
7. How can the strategic plan be made most useful?
  - a. Create living document, not plan that "sits on a shelf"
  - b. Craft compelling vision and rationale to excite potential partners
  - c. Use process to cultivate relationships with new partners
  - d. Balance immediate needs with long-term, multi-generational vision
8. Is it possible to extend the response deadline by (1) week?
  - a. Yes, Response deadline is 9/5 at 11:59PM.